



# EXPERTS *with a* HANDS-ON APPROACH

BY SARAH ANN NOEL PHOTOGRAPHY BY ZACHARY CORNWELL

**Colorado Homes & Lifestyles: How was ProBuild involved at 1043 Meteor Place?**

**ProBuild:** We supplied the lumber, trusses and all of the windows. We did some trim work as well. Essentially, ProBuild worked on all of the rough building at the property.

**CH&L: And you had worked with the Thorsens before.**

**ProBuild:** We've been involved in every project the Thorsens have done since they moved to Colorado 14 years ago. They bring such a unique method; it's very hands-on in every aspect.

**CH&L: Your company has some unique methods, too.**

**ProBuild:** We have sales reps who specialize in a product category, not just one person handling everything. We have a salesperson for lumber, one for trim and one for windows. We also have a truss expert. ProBuild does it this way to better suit the needs of our builders.

**CH&L: ProBuild is also an environmentally friendly company. What are some of your green practices?**

**ProBuild:** We're on the forefront of the green movement in our industry. Our people are trained in building science, and we have a network of Forest Stewardship Council-certified lumberyards across the country. Our salespeople don't just know green products—they know responsible construction and how to make a house the most energy efficient.

**CH&L: So you like your customers to feel comfortable and understand your process.**

**ProBuild:** We will meet with our customers to provide information and feedback to ensure their particular wants and needs are met. Having product category experts better serves custom-building projects.



**PROBuild** Supplier  
probuild.com

**WINDSOR** Windows  
A Woodgrain Millwork Company  
windsorwindows.com

# CH&L SITS DOWN WITH ONE OF CASTLE PINES VILLAGE'S *most trusted design-build teams*



A VIEW FROM OUR AVAILABLE LOTS

**CH&L:** So you design all of your projects?

**Bob Thorsen:** Yes, from the initial client interviews to rough sketches through the final CAD drawings, Sharon and I handle the entire process.

**CH&L:** As you move on to the construction process, tell us what is unique about your working style.

**Bob Thorsen:** How many clients know the actual craftsmen constructing their home? Ours are on a first-name basis. Aside from our valued specialty subcontractors, we hire highly trained and skilled employees, mainly furnituremakers and artists, to construct our homes. Sharon and I are on the jobsite working shoulder-to-shoulder with these craftsmen. Because of this operating model, we have quality control and commitment that are rare. As we are engaged in every phase of the design-build process, our clients simply contact Sharon or me with their needs.

**CH&L:** Talk a bit about the other sponsors.

**Sharon Thorsen:** We chose our contracted partners for 3 reasons, owner involvement, quality of product, and their dedicated attention to our needs. We chose our suppliers for their intimate product knowledge and exceptional service.

## 1043 METEOR PLACE FAST FACTS:

**SQUARE FOOTAGE**

6,538 (finished)

**BEDROOMS**

5

**BATHROOMS**

5 full, 2 half

**PROPERTY DETAILS**

.87 acre bordering  
30 acres open space

**ARCHITECTURAL STYLE**

European Style

**PRICE**

\$1,995,000



*Builder*  
thorsencustomdesignbuild.com  
303.906.8453

*Thorsen Custom Design & Build provides both inspiring architecture & complete construction services. TCD&B owners and employees work on site from excavation through project close.*



# EVERYTHING YOU NEVER SEE



**CH&L:** Explain why L&L Glass is the area's premier custom glass company.

**L&L Glass:** We started out doing a whole range of glass services in 1956, but what separates us from other companies today is that we dedicate ourselves primarily to shower installation. A tremendous amount of value and attention to detail is delivered to our customers as a result.

**CH&L:** And you maintain high standards for perfection.

**L&L Glass:** Our tolerance for imperfection is far lower than the industry standard. We have configured the back of our shop to check-in, measure and inspect each piece. When our glass goes to the house for install, it is perfect.

**CH&L:** How do your business philosophies align with those of the Thorsen design-build team?

**L&L Glass:** A lot goes into the behind-the-scenes to make sure that a home is built the right way. Our customers have someone to contact who is experienced and knows the situation, so none of the details get overlooked. Our philosophy is to focus on our employees. As a result the customer has a positive experience and the entire process seems effortless. We align ourselves with builders like the Thorsens to let our customers know that's our focus.

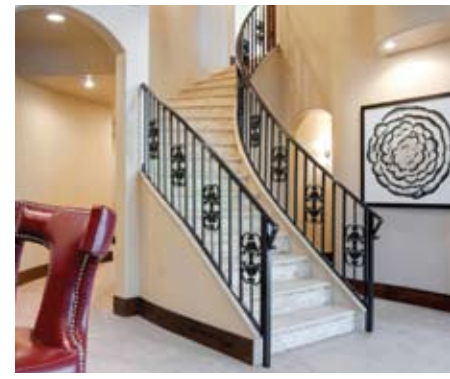
**CH&L:** What specialty products and skills did L&L Glass bring to the 1043 Meteor Place property?

**L&L Glass:** Our scope was all of the interior glass needs, which included the shower enclosures, custom-cut mirrors, shelves for the master closet and shelving for the library.

**CH&L:** Where do new clients go to achieve a custom look like this property?

**L&L Glass:** We just remodeled our showroom and have the widest range of frameless showers on display. Customers can take a look and find out how we do things, and tell us what they want. No two showers are the same.

**L&L GLASS** *Glass*  
landlglass.com  
303.424.9539



**WHERE  
IRON**  
*meets art*



**INTERNATIONAL** *Iron*  
**IRONWORKS**  
international-ironworks.com  
303.346.1488

*If you can dream it, International Ironworks can build it.*

**CH&L: What are International Ironworks' specialties?**

**International Ironworks:** We custom-build decorative iron pieces and ornamental features, including interior and exterior railings, grate covers, fences, doors and gates. Everything is durable, commercial-grade and built to 100-percent customer satisfaction.

**CH&L: So you like to work one-on-one with your clients?**

**International Ironworks:** All of our customers get the attention they need, and we are completely professional. We answer questions right away because the customer shouldn't have to worry about anything. When they work with us, they know exactly what to expect.

**CH&L: How does that philosophy fit into working with the Thorsen design-build team?**

**International Ironworks:** They are just as easy to work with. They know specifically what they want—and they do detailed drawings just like we do, so the clients know they're getting exactly what they've imagined.

# MORE THAN JUST YOUR *favorite* PAINT STORE

**CH&L: Guiry's has been around for some time. What's your history?**

**Guiry's:** We have been a family-owned, Denver-based business for 110 years. The company started in wallpaper distribution, and through four generations has evolved into a source for home décor, premium quality interior and exterior paint, and fine art supplies.

**CH&L: So you are more than just a paint store.**

**Guiry's:** We supply unique products for home decorating—a lot of paint, but also small accent furniture pieces, picture framing, pre-framed art and unique products like faux-finishing supplies. We also have a large selection of wallpaper, window treatments and coverings.

**CH&L: What are the benefits of purchasing through Guiry's?**

**Guiry's:** You can combine our art department, our paints and our interior decorating—all three work really well together. Our in-store designers also offer color consultation, product specification and design consultation.

**CH&L: How was Guiry's color and stain matching, involved with the 1043 Meteor Place design-build?**

**Guiry's:** The Thorsens came to us for unique quality products: faux finishing, high-quality paint, and accent pieces for decorating or special finishes.

**CH&L: The Thorsens like to work closely with their clients. Talk about how Guiry's is the same.**

**Guiry's:** We have long-term, family-type relationships with our clients. A lot of our customers have been coming to us for a long time. Because we're local, and because of those relationships, we can offer contractors special pricing and products on a job-by-job basis.



*Custom Paint*  
[www.guirys.com](http://www.guirys.com)

Boulder - 303.444.3800  
Centennial - 303.770.2572  
Denver LoDo - 303.292.0444  
Denver, Univ. Hills - 303.758.8244  
Parker - 303.805.4714  
Southwest Plaza - 303.972.9393  
Westminster - 303.412.6522





# Custom Appliances

## TO SUIT YOUR STYLE

**CH&L:** What did Mountain High Appliance provide at 1043 Meteor Place?

**Mountain High Appliance:** We supplied high-end quality appliances that would appeal to a customer interested in the European-style home. That included a custom built-in refrigerator, a Thermador Pro 48-inch range and a dishwasher. They are all professional appliances but with a residential feel.

**CH&L:** What other unique products and services do you offer?

**Mountain High Appliance:** We have more than 50 brands, offering anything from water filtration and sinks to vacuum cleaners and full appliances. We also have a design team and offer complete delivery and installation.

**CH&L:** And your business model fits in well with the Thorsen design-build team.

**Mountain High Appliance:** The Thorsens are great to work with. They know what they want, and they really know what they are doing. We are very hands on, just as they are. We're not just order takers—we walk the jobs and meet clients on-site. We also have seven live kitchens so that customers can test products before they buy. Clients can really roll up their sleeves and see why one product might be better for them than another.



*Appliances*

*mountainhighappliance.com*

*303.665.6850*



**CH&L: Solstice is a unique multimedia company. What makes you different?**

**Solstice Multimedia:** We are an electronic systems integrator. We install a variety of technology in the home: audio/visual, security, lighting and smart home control. It starts with a commercial-grade infrastructure, tested and certified. We work with clients during design to understand their lifestyle so we can create the system that meets their needs for today and the future. What we do is complex, but we keep that behind-the-scenes so the client sees a fun, easy-to-use system.

**CH&L: How were you able to work alongside the Thorsens at 1043 Meteor Place?**

**Solstice Multimedia:** One of the reasons that we work so well with the Thorsens is that we both have the goal of mastering long-term relationships with our clients. They spend time with their clients and support their needs even after they move-in. Our approach is the same. Technology changes every day, and clients' needs evolve. Solstice Multimedia provides on-going services to keep our client's systems fine-tuned and to meet their changing needs.



*Media*  
solsticemultimedia.com  
303.698.9900

*Solstice Multimedia is an award-winning electronic systems integrator serving residential, commercial, resort and community markets in Colorado and Washington, DC. Our goal is to create the ultimate lifestyle experience for our clients.*

# HIGH-TECH LIVING SIMPLIFIED



Special thanks to Saks Fifth Avenue, Cherry Creek, for supplying the clothes and accessories used in the closet photo. Who wouldn't love a closet filled with such beautiful things?

[SaksFifthAvenue.com](http://SaksFifthAvenue.com)

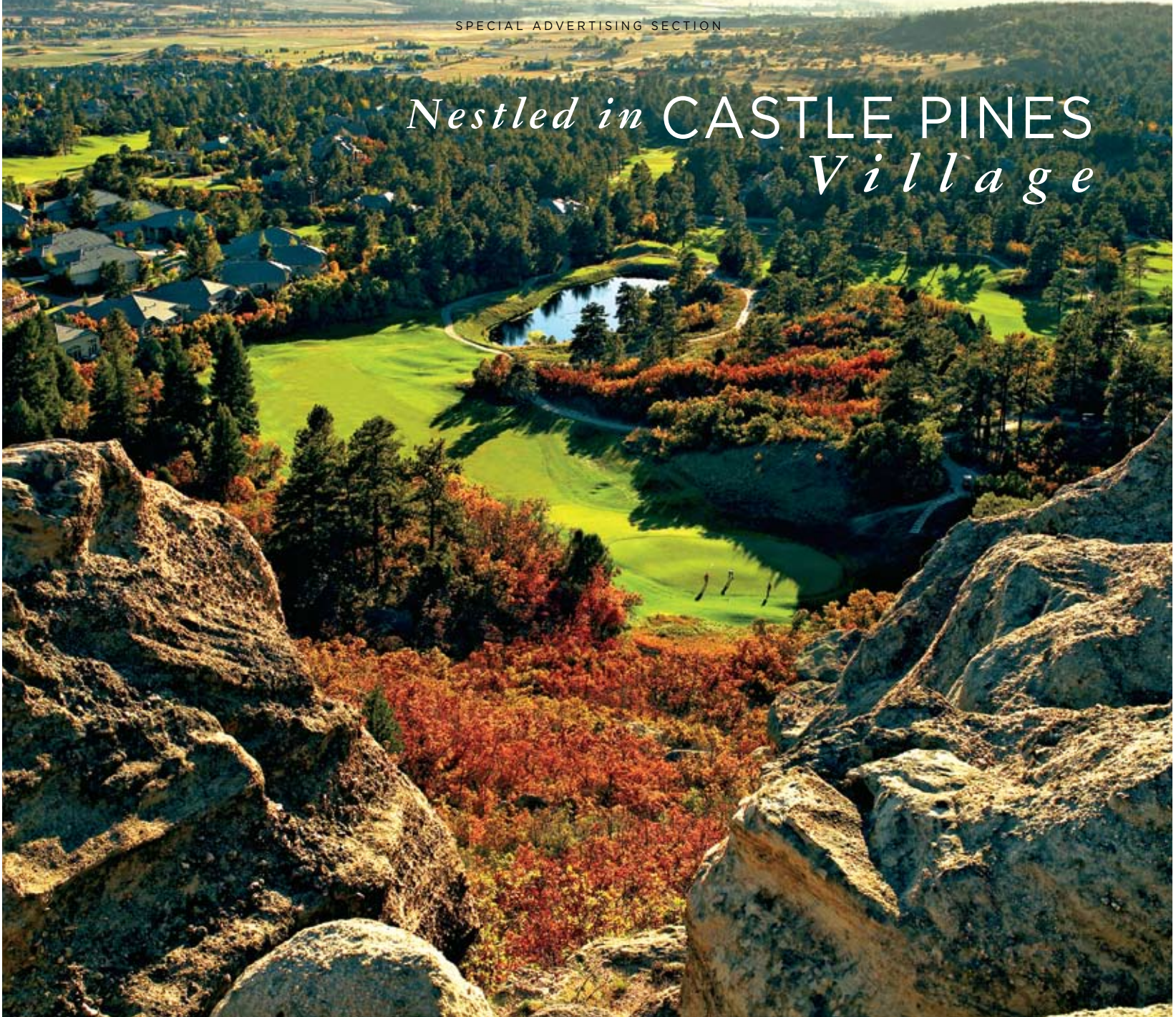


Our sincerest thanks to HW Home, one of Colorado's premier furniture and home décor retailers, for furnishing 1043 Meteor Place for our photo shoot. HW Home's distinguished style and exceptional customer service make them a great partner for CH&L.

[HWHome.com](http://HWHome.com)

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For more information about HW Home's products in this home visit [ColoradoHomesMag.com](http://ColoradoHomesMag.com)

# *Nestled in* CASTLE PINES *Village*



**CH&L:** The 1043 Meteor Place home sits on beautiful property. Are there other lots like this in the development?

**Rob Molitor of Fuller Sotheby's:** For more than 20 years, Castle Pines Village has been the pinnacle of luxury living along the Front Range, and now we are down to the last 50 custom home lots—and I would say, the best have been saved for last. The 50 custom home lots average around an acre, range between \$400K-700K in price, and offer a variety of settings including mature trees, views and convenience to our various amenities. In addition, we have five ultra high-end, and truly pristine, landmark sites left. These very unique homesites offer incredible views (similar to the view shown here), are priced in the \$2 million range, and are arguably the most impressive homesites available in the entire Denver metro area.

**CH&L:** Castle Pines Village works with custom design-build teams, like the Thorsens. What is that process like?

**Rob Molitor:** There is a preferred builder program and the Thorsens are a part of that program. The builders in the program are experienced and adept at helping custom lot buyers build their dream homes. They have refined the process to make building a custom home a seamless and collaborative endeavor.

**CH&L:** Are there different types of properties available for different lifestyles?

**Rob Molitor:** Castle Pines Village has a variety of luxury lifestyle home projects, including everything from low-maintenance patio homes to single-family homes. These luxurious homes offer spectacular settings and include all of the exceptional amenities Castle Pines Village has to offer (three swimming pools, hiking and running trails, a fitness center, tennis courts, an athletic field, and convenience to all types of shopping). And, of course, Castle Pines Village is renowned for its world-class golf.



*Development*  
[castlepinesvillage.com](http://castlepinesvillage.com)  
303.660.8800

*A full service real estate office specializing in the south Denver Metro area and exclusively representing the finest new custom homes and sites in Castle Pines Village.*